

W52P1J-05-R-0023 (ATTACHMENT 11)
ADDITIONAL SOLICITATION CLAUSES

SECTION M, EVALUATION FACTORS FOR AWARD, 15.204-5 (C) OCT 1997

M-2 The following are the evaluation factors for award:

(a) A best value, competitive, firm fixed price contract is contemplated for award. There will be a 100% evaluated option for Line Item 0001 (MK11-2 Pallet Adapter, Top) and for Line Item 0002 (MK11-2 Pallet Adapter Bottom) included in this award. The solicitation will be a competitive, 100% Small Business Set Aside.

(b) An award will be made to the offeror whose Price, Technical Ability (Special Skills) and recent, relevant record of Past Performance provide the best value to the Government. Recent is defined as occurring within the past three (3) years prior to the solicitation's initial closing date. In addition, the Government has the right to consider information regarding contractor performance up to the date of award. Relevant is defined as having previously produced like or similar items requiring same or similar manufacturing processes, skills and abilities.

(c) For the purpose of the acquisition, **offeror** is defined as prime contractor and key subcontractors identified by the prime contractor.

(d) The evaluation team may determine that an on-site visit or a Capability Study of the Offeror's facility (for those offeror's determined to be in the competitive range), may be necessary to confirm or clarify information in the offeror's proposal, however, offeror's are cautioned that the Government intends to award without site visits.

(e) **Important Notice to Offerors**: For the purpose of this solicitation, offers must include best value data with the original proposal. Data requested for evaluation has been clearly identified in section L of the solicitation. Data submitted may represent either Government or commercial contracts; however, the data should be recent and relevant (as defined above) to the item being procured. If the offeror has no recent or relevant past performance, this information should be stated for evaluation purposes. Discussions will not be opened for the sole purpose of allowing offerors to submit their initial best value data. Proposals received with no Best Value information may be considered unacceptable and the offeror will be rated poor and/or unknown without opening discussions to allow for the submission of data that should have been submitted with the initial proposal.

(End of Provision)

MF6012

SECTION M, EVALUATION FACTORS AND SIGNIFICANT SUBFACTORS FOR
AWARD 15.304-5(C) OCT 1997

M-3 The Government expects to award a contract to that offeror whose proposal is determined to represent the "Best Value" to the Government. Best Value is determined by an integrated assessment of the evaluation factors. Any area of the offer requiring clarification will be referred to the Procuring Contracting Officer for resolution. The Procuring Contracting Officer reserves the right to contact offerors for clarification, without opening discussions. The Government anticipates awarding a contract without opening discussions and without a site visit.

(a) Award will be based upon the following evaluation factors:

Factor 1: Price (Factor)

Factor 2: Technical Ability (Special Skills) (Factor)

Factor 3: Past Performance (Factor)

Subfactor 3a: On-Time Delivery (Subfactor)

Subfactor 3b: Quality: Quality Deficiency Reports (QDRs) and/or Quality Program Problems (Subfactor)

(b) Evaluation Factors Rankings: The following relative rankings of the evaluation factors will be used in determining the Best Value selection:

(1) Price (contains no sub-factors).

(2) Price is slightly more important than Technical Ability and Past Performance combined. Technical Ability and Past Performance are equal in importance.

(3) Within Past Performance, the sub-factors On-Time Delivery and Quality are equal in importance.

(c) Proposals will be rated on the basis of their response to the RFP. Only factors/sub-factors identified in Section M of the RFP and price will be evaluated. Proposals pertaining to Technical Ability (Special Skills) shall be evaluated only on their content. Assumptions, preconceived ideas, and personal knowledge or opinions not supported by material provided in the proposal will not be considered or used as a basis for evaluation.

(d) The Government's evaluation of Past Performance may include data/information from sources other than those provided with the offeror's proposal. Sources such as, but not limited to, contracting and pre-award offices at other commands may be used to gather information. Since the Government may not interview all of the sources provided by the offeror, it is incumbent upon the offeror to explain the relevance of the data provided. For the purpose of submitting past performance information, "offeror" should

also include subcontractors that will perform major or critical aspects of the requirement, team members, partners and other entities that comprise the offer. The government will consider past performance of subcontractors identified in offeror's proposal when assessing the offeror's Past Performance.

(e) Evaluation Factors/Process:

Factor 1: Price: The contract specialist will evaluate the total evaluated price. All evaluation factors (basic prices for Line Items 0001 and 0002, and option prices entered in Section I, Evaluated Option clause) will be included in determining the total evaluated price.

Factor 2: Technical Ability (Special Skills): The team members shall utilize the following to evaluate the offeror's Technical Ability (Special Skills) including the offeror's strengths, weaknesses, deficiencies and risks. Technical Ability will be rated as Poor, Fair Good, or Excellent based on performance of risk:

The offeror's ability to provide the technical expertise, equipment, processes and personnel necessary to produce and deliver a quality product will be evaluated. Related certifications or capabilities that would enhance the technical expertise associated with fabrication, welding or plating that is required to manufacture the MK11-2 Pallet Adapters will be considered. The offeror will be evaluated on his welding processes in accordance with accepted Government or industrial standards. Specifically, welding small diameter rods in both butt joint and crosswire configurations for high strength applications and creating high strength welds in configurations with part interfaces having small contact areas similar to those joints depicted by the engineering drawings will be evaluated. The offeror's ability to repetitively generate the above intermittent short bead welded joints without cracks, porosity or weld root termination defects as defined by the industrial standards referenced in the technical data package will be evaluated. The Government reserves the right to determine whether technical abilities identified are like or similar and whether production quantities apply to the current requirement for evaluation purposes. Offerors shall provide a narrative explanation of how/why they believe the technical ability is relevant.

Factor 3: Past Performance: The team members shall utilize the following subfactors to evaluate the offeror's past performance. Past performance subfactors will be rated Poor, Fair, Good, Excellent or Unknown based on performance risk. The past performance rating will be determined through consideration of the individual subfactor ratings, including subfactor strengths, weaknesses, deficiencies, and risks. Other sources available to the Government, other than the contractor's proposal, may be used to gather and evaluate subfactors, On-Time Delivery and Quality: Quality and/or Quality Program Problems. Sources may include, but are not limited to data gathered from pre-award offices, other major support commands, past customers, and/or previous contracting officials.

Subfactor 3a: On-Time Delivery: Information provided by the offeror for recent performance on like or similar items will be evaluated. The offeror will be rated based on their record of on-time delivery. The original contract delivery schedule will be compared to the actual deliveries to determine whether deliveries were made on time. If slippages occurred, the offeror should present reasons why they did not meet original delivery schedules with their proposal. Reasons for schedule slippages and whether a revised delivery schedule was incorporated will be considered.

Subfactor 3b: Quality and/or Quality Program Problems: The offeror's recent performance on like or similar items in the area of quality assurance will be evaluated. The Government will evaluate all quality issues that are discovered during the 3-year period of recent past performance regardless of when the actual delivery was made. In the event problems are found, the offeror's procedure to improve process and/or product quality will be evaluated. The offeror is also required to submit data explaining preventive actions that have been taken to improve his process and/or product quality. The offeror shall disclose all information about previous Requests for Deviations (RFDs), Requests for Waivers (RFWs), Quality Deficiency Reports (QDRs), Corrective Action Requests (CARs), First Article Test failures, and/or other product quality or Quality Program related problems. The offeror's submission must be clear and concise when describing deficiencies, stating corrective action taken and timeliness of implementation.

(End of Provision)

MF6025